Belfast PEACE IV 2018-2021
Transform for Change
Pre-market Engagement
4th February 2019
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Aim of Session

To give potential suppliers

1. An overview of the opportunities available for supporting communities around interface areas within the Transform for Change programme;
2. The necessary information on the budget available for the provision of this service;
3. Top tips for applying for this funding and the evaluation criteria used to score applications;
4. The opportunity for questions at the end of the session.
Project aim, objectives and outcomes

Aim:
• Build the leadership skills of citizens, policy makers and public/statutory service providers to work collectively at addressing issues of segregation, prejudice and hate.

Objective:
• Develop strong collaborative transformative leadership skills;
• Develop new, innovative, collaborative and cross-sectoral approaches to peace building and addressing social and economic disadvantage;
• Deliver services differently, in a more integrated area based way – interagency approach to neighbourhood cohesiveness and regeneration.

Outcome:
• A city equipped to promote community cohesion, reconciliation and deliver partnership shared services;
• Adding value to community planning and locality planning;
• Adding value to the Belfast Agenda.
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Role of successful tender – Transform for Change

1. Design and delivery of a Transformative leadership development programme on a cross sectoral basis;
2. Facilitation of cross sectoral working to address issues of division, segregation, prejudice and hate that directly impact on life opportunities, community cohesion and the ability of organisations to deliver services collectively and effectively;
3. Facilitation and support with collaborative projects and community engagement; and citywide networking events;
4. Facilitation of best practice visits (city-wide, NI, ROI, UK and EU) and networking events;
5. Dissemination of learning, patterns, recommendations and evidence gathered.
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Proposed integrated delivery model.

15 interface clusters
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Role of successful tender – Transform for Change

1. Engage with 15 identified interface clusters per year to challenge the impact of agreed common issues;
2. Identify and engage 960 participants in a Transformative leadership programme over 2.5 years and across the 3 sectors:
   - Community and Voluntary (720)
   - Political representatives (90)
   - Public and statutory sector (150)
3. Facilitate collaborative working on joint projects and networking events;
4. Share learning through production of toolkit, contributions to website and best practice guides.
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Role of successful tender – Transformative leadership development programme.

1. Offer sector specific training to emerging leaders within the community and voluntary sector, political sector and public/statutory sector. Includes, but not limited to, the following 3 phases:

- **Phase 1 – Identifying and understanding barriers** - sector specific sessions focusing on understanding fractured communities, identifying and articulating local community issues.

- **Phase 2 – Working collaboratively** - sessions involving all sectors together focusing on project design and delivery, innovative solutions to local issues and delivery monitoring and evaluation.

- **Phase 3 – Embedding practices** - sector specific sessions focusing on how to embed the practices in service design, delivery and strategic planning.
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Role of successful tender – Transformative leadership development programme.

2. offer varying entry points to encourage participation from all abilities;

3. Is flexible/bespoke to meet local need across the 15 clusters.

4. encourages collaboration, social innovation and challenges current thinking;

5. offers opportunities to gain accreditation at varying levels;

6. delivers a minimum of 30 hours of training per participant
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Engagement Requirements

Procurement process - open procedure - Invitation to tender
• Procurement timetable – next few weeks
• Award anticipated by late April 2019
• Overview of Bravosolutions / e- Sourcing
  ✓ Stage 1 - Qualification envelope
  ✓ Stage 2 - Selection (Technical envelope)
  ✓ Stage 3 – Award include Commercial (Technical envelope)
• Terms and Conditions
Timelines subject to securing necessary approvals
### Transform for Change

**Evaluation Scoring Model (Technical)**

<table>
<thead>
<tr>
<th>Score</th>
<th>Label</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>Unacceptable (Fail)</td>
<td>Non Compliant or fails to answer or an irrelevant answer is provided.</td>
</tr>
<tr>
<td>1</td>
<td>Poor (Fail)</td>
<td>The Council has serious reservations that the Tenderer understands the requirements in the question. The proposal provides very limited evidence and assurance that the relevant aspects of the service would be delivered to the expected standard and there are serious doubts about aspects of the response.</td>
</tr>
<tr>
<td>2</td>
<td>Limited (Possible Fail)</td>
<td>The Council has some reservations that the Tenderer understands the requirements in the question. The proposal provides some limited evidence and assurance that the relevant aspects of the service or requirement would be delivered to a satisfactory standard.</td>
</tr>
<tr>
<td>3</td>
<td>Acceptable</td>
<td>The Council is reasonably confident that the Tenderer understands the requirements in the question and the proposal provides some acceptable evidence and assurance that the relevant aspect of the service or requirement would be delivered to an acceptable standard.</td>
</tr>
<tr>
<td>4</td>
<td>Good</td>
<td>The Council is confident that the Tenderer understands the requirements in the question and the proposal provides good evidence and assurance that the relevant aspects of the service or requirement would be delivered to a good standard. The proposal meets the requirements and is robust and well documented.</td>
</tr>
<tr>
<td>5</td>
<td>Excellent</td>
<td>The Council is completely confident that the Tenderer understands the requirements in the question and the proposal provides very good evidence and assurance that the relevant aspects of the service or requirements would be delivered to an excellent standard. The proposal meets and in some cases exceeds the requirements.</td>
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Budget £901,800

Budget Headings Cost Breakdown

1. Budget Headings (Cost Breakdown)
   - Staff
   - Office Space and consumables
   - Management Fee
   - Training and Development
   - Training Materials
   - Baseline and Impact Surveys
   - Accreditation
   - Other

*Cost breakdown should include split for individual years spend, spend with delivery partners where applicable and key assumptions. 10% of total commercial score is based on the budget provision.

2. Actual Costs
   - The actual cost provided accounts for the other 10% of the total commercial score.
## Evaluation Criteria for Cost Breakdown

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<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>Unacceptable (Fail)</td>
<td>No Information is provided</td>
</tr>
<tr>
<td>1</td>
<td>Poor (Fail)</td>
<td>The costing model provided is very limited in content with respect to the budgeting information supplied and the key assumptions made</td>
</tr>
<tr>
<td>2</td>
<td>Limited (Possible Fail)</td>
<td>The costing model provided is limited and while providing some of the budgeting information required and making certain key assumptions does not fully meet the requirements</td>
</tr>
<tr>
<td>3</td>
<td>Acceptable</td>
<td>An acceptable costing model is provided which includes budgets for individual years, information relating to budget sub-headings including individual lines within the sub-headings, projected spend with Delivery Partners if applicable and also includes key assumptions. Information generally meets the requirements but certain aspects of the submission could have provided more detail</td>
</tr>
<tr>
<td>4</td>
<td>Good</td>
<td>A well documented costing model is provided which includes budgets for individual years, information relating to budget sub-headings including individual lines within the sub-headings, projected spend with Delivery Partners if applicable and also states key assumptions. Information meets the requirements</td>
</tr>
<tr>
<td>5</td>
<td>Excellent</td>
<td>A comprehensive and very detailed costing model is provided which includes budgets for individual years, information relating to budget sub-headings including individual lines within the sub-headings, projected spend with Delivery Partners if applicable and also states all key assumptions. Information meets and in some cases exceeds the requirements</td>
</tr>
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Top Tips

1. Make sure that you meet the minimum requirements.
2. Pass / Fail questions do what they say on the tin...
3. Assume ignorance!
4. Answer all the questions as fully as possible.
5. Read the submission instructions carefully and follow them to the letter.
6. Now is not the time for modesty!
7. Stay within the word limits.
8. Give substance to your answers.
9. Last but definitely not least – read, review and proofread your bid.
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**Timeline & Budget - £901,800**

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<tr>
<th>4&lt;sup&gt;th&lt;/sup&gt; February 2019</th>
<th>Pre-engagement event</th>
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<tr>
<td>Mid-February</td>
<td>Procurement of external delivery agent</td>
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<tr>
<td>Late April ‘19</td>
<td>Tenderer appointed</td>
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<tr>
<td>May ‘19</td>
<td>Transform for Change programme commences</td>
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<tr>
<td>Dec’21</td>
<td>Transform for Change programme is completed</td>
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Questions?